

Agile Coaching

Coaching Changes Now!

The Challenge for Executive Coaching

Executive Coaching is a powerful, catalytic experience creating insights and potentially lifechanging outcomes for individuals.

However numerous factors including availability, culture, perceived cost and ROI and inertia constrain the potential impact.

The result is:

- Missed opportunities to support at the moment of development need
- Failure to maximise talent and potential across the organisation
- Culture and performance are compromised

Agile Coaching Aims:
To cascade timely, high-impact 'executive coaching'
To monitor cost, ROI and enable evaluation
To focus upon the coachee's opportunity
To deliver within a 'light', scalable process
To create and support a 'coaching-style' leadership culture
Benefits for the organisation
Culture:

'People Policy' and strategy alignment, supports engagement, retention

Commitment to coaching and development, inclusion for key people

Creates 'coaching-style' leadership culture, trust and accountability

'Stewardship':

Planned entry-level investment, scalable delivery, 'light' administration Facilitates prompt decision making, availability, evaluation and ROI

Performance:

Supports innovation and change

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Who are the intended 'Coachees'? People with opportunity, potential and a current development need Emerging leaders and 'talent' - key people throughout the organisation People seeking personal growth, development, promotion, or change People with preparedness to engage in coaching Benefits for the coachee? Ownership by coachee creates engagement and accountability

Ownership by coachee creates engagement and accountability П **Timely** L&D support at the moment of opportunity Confidential and independent delivery П П Focus upon coachee's priorities Project Proposal prepared by coachee Ease of access: 'call off', ZOOM / TEAMS delivery П Performance: improves skills, leadership Impact: across work and life, and is potentially life-changing

Commercial Details

Commitment: 12 months

Base level fee: £TBA / month

Billing: Quarterly in advance, 1st April, July, Oct and Jan

Payment terms: Direct Debit

Minimum Resourcing: 2 hours per month, 'called off' as 4 x 30min 'coaching units'

Additional Resourcing: £TBA / month, purchased as 2x30-minute 'coaching units'

Value: 'Carry-over' of unallocated coaching units not 'called off'

Booking process: Diary link to create video appointment with coach

Evaluation: Periodic 'Stewardship' review for evaluation and ROI etc.

For more information and a quotation please email:

Bigblueboxinfo@thebigbluebox.co.uk